



Press Release
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Conti teams up with mform.co.uk

New partnership for overseas mortgages

Conti Financial Services Ltd, the UK's leading overseas mortgage provider, has entered into a partnership with mform.co.uk, the online mortgage company, which already provides mortgage sourcing systems for many UK household names including Channel 4 and the Daily Mail Group's online financial website This is Money.

The relationship means that mform.co.uk will recommend Conti as its preferred overseas mortgage provider to anyone visiting its site who requires finance for their property abroad, whether a holiday home, an investment, or for retirement purposes.

This arrangement comes in response to the continuing levels of interest in overseas property purchases, despite the ongoing 'credit crunch'. It means mform.co.uk can give mortgage customers access to more than 225 mortgage products in more than 45 countries. Existing owners of overseas property can also benefit from this new partnership, through Conti's new remortgaging service, which covers 15 countries across Europe, Africa and the USA.

Simon Conn, Conti's Sales and Marketing Director, says: "We're really looking forward to working with mform.co.uk, which provides a comprehensive and truly independent service to people looking for a home loan. The partnership will enable even more people to find the right mortgages to buy or refinance their property abroad, and we're delighted to be mform.co.uk's recommended provider."

Commenting on the new partnership, **mform.co.uk Chief Executive Eamonn Rice** revealed why the timing of this deal was exciting:

"We're delighted to have a partnership with Conti. It provides experience combined with the extensive worldwide coverage that we need. mform.co.uk provides the mortgage sourcing systems



for many UK household names including Channel 4 and the Daily Mail Group's online financial website This is Money. Conti is an established name with renowned service and one we're more than happy to recommend."

Anyone visiting mform.co.uk who is interested in buying a property abroad will now have access to a mortgage calculator to find out how much they can borrow. Or, if they have already found a property they'd like to buy, they can obtain a detailed quote. When they move to the mortgage application stage, Conti will manage the process through to completion, making the procedure as straightforward as possible.

All mortgage applications will be processed and underwritten by Conti's teams of specialists, who know the exact mortgage application requirements for each overseas lender. It provides a complete hand-holding service, advising on the most favourable lending rates in the country of interest, and negotiating competitive loan-to-value schemes over timescales to suit the client.

mform.co.uk is a mortgaging sourcing and application system which allows customers to compare fully all mortgage deals on a true cost basis. It offers a unique free service linking mortgage customers directly to the application systems of lenders. It is the only website which allows borrowers to search the whole market for the best products ranked on true cost and to apply directly to lenders.

The service is completely independent and is not influenced by commercial deals or advertisements. There are no distracting sponsored links and borrowers can also research mortgage product features and lenders' service levels. The service, which is free and easy to use, can be found at www.mform.co.uk.

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Notes to Editors

About Conti

Conti Financial Services Ltd, the UK's leading overseas mortgage specialist, provides mortgages for purchasing holiday homes, investment and retirement properties in more than 45 countries, and remortgaging in 15 countries. It is currently linked to more than 20,000 independent financial advisers, mortgage specialists, agents & developers worldwide.



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Conti's very experienced management team is available for comment on news and issues relating to the overseas mortgage and property markets. Conti's website provides an excellent and informative service for both brokers and clients, including an up-to-date information and news facility for market trends, industry issues, and country profiles to assist clients in choosing their dream homes abroad. It gives prospective homebuyers access to a 'quick quote' mortgage calculator and can provide an online AIP (Approval In Principle) within 48 hours. Brokers will shortly have access to confidential and customised pages to enable them to track their business immediately and accurately.

Conti Financial Services Limited is an Appointed Representative of Anchor Mortgages Limited, which is authorised by the Financial Services Authority. This means it can give clients direct access not only to a growing overseas mortgage market, but also to competitive mortgage deals for the purchase of property in the UK domestic market, for both UK Ex-Pats and foreign nationals.

For more information, please visit www.mortgagesoverseas.com

About mform.co.uk

mform.co.uk enables people to simplify the process of choosing a mortgage by identifying the best ones for them based on a range of criteria, including cost and product features such as the ability to make over payments.

The free service enables customers to source personalised all-round best buys rather than deals based on headline interest rates or led by sponsorship deals and advertisements. It provides information on the standard of services of lenders' application processes and there are no sponsored links promoting the mortgage products.